

Tierra De Zia Condominium Association  
Profit & Loss  
January through December 2019

Cash Basis

|   | Jan - Dec 19 |
|---|--------------|
| Ordinary Income/Expense   |              |
| Income  |              |
| Fees paid by HOA Members (Returned Check Charges issued by HOA)                   | 60.00        |
| HOA Dues - Operations   |              |
| Other Income  | 750.00       |
| HOA Dues - Operations - Other   | 318,283.75   |
|   | 319,033.75   |
| Total HOA Dues - Operations   |              |
| HOA Fee Income  |              |
| Gate Transmitter Fee (\$50 fee = \$30 Gate Transmitter Fee + refundable portio... | 60.00        |
| Interest Income   | 4.63         |
| Late fees & fines   | 1,763.49     |
| Laundry Fees  | 12,215.12    |
| Special Assessment  | 10,559.29    |
| Transfer Fee  | 1,400.00     |
| Vending Fees  | 13.76        |
| HOA Fee Income - Other  | 153.00       |
|   | 26,169.29    |
| Total HOA Fee Income  |              |
| HOA Interest Income   | 1,207.28     |
| Uncategorized Income  | 100.00       |
|   | 346,570.32   |
| Total Income  |              |
|   | 346,570.32   |
| Gross Profit  |              |
| Expense   | 292.51       |
| Bank Service Charges & Fees   |              |
| Capital Repairs & Maintenance   |              |
| Bridges   |              |
| Building Exteriors  | 8,912.30     |
| Painting  | 33,912.24    |
| Stucco-parapets   | 975.34       |
| Building Exteriors - Other  | 209.95       |
|   | 35,097.53    |
| Total Building Exteriors  |              |
| Lighting  | 9,018.61     |
| Pool Dispenser  | 3,565.00     |
| Walk-Way Repairs  | 5,810.08     |
| Washer/Dryer Enhancement  | 744.50       |
|   | 63,148.02    |
| Total Capital Repairs & Maintenance   |              |
| Charitable Contributions  | 75.00        |
| Computer Software   |              |
| Software licenses   | 315.32       |
|   | 315.32       |
| Total Computer Software   |              |

|   | <u>Jan - Dec 19</u>         |
|---|-----------------------------|
| Insurance   | -867.11                     |
| Commercial Umbrella Coverage                                      | 20,657.03                   |
| Condominium Assn. Insurance                                       | 592.26                      |
| Insurance - Other   | <u>                    </u> |
|   | 20,382.18                   |
| Total Insurance   | 16,567.12                   |
| Landscaping   |                             |
| Licenses and Fees   | 325.00                      |
| Licenses and Fees; Liens  | 58.00                       |
| Penalties, Finance & Late Fees                                    | 146.50                      |
| Licenses and Fees - Other   | <u>                    </u> |
|   | 529.50                      |
| Total Licenses and Fees   | 1,118.15                    |
| Meetings - HOA Internal (Board meetings expenses; snacks, et al.) | 58.00                       |
| N.M. Corp. Tax  |                             |
| Office Expenses   | 195.19                      |
| Computer Services & Software                                      | 1,267.04                    |
| Office Expenses - Other   | <u>                    </u> |
|   | 1,462.23                    |
| Total Office Expenses   |                             |
| Payroll Tax Expense   | 42.00                       |
| Employer's FICA   | <u>                    </u> |
|   | 42.00                       |
| Total Payroll Tax Expense   |                             |
| Pool Maintenance  | 1,173.29                    |
| Pool Cleaning Service   | 350.00                      |
| Pool Maintenance Certification                                    | 297.61                      |
| Pool Repairs  | 2,830.70                    |
| Pool Supplies   | 3,346.36                    |
| Pool Maintenance - Other  | <u>                    </u> |
|   | 7,997.96                    |
| Total Pool Maintenance  | 259.35                      |
| Postage & Mailing   | 118.07                      |
| Printing & Reproduction   |                             |
| Professional Fees   | 7,551.25                    |
| Audit   | 6,986.09                    |
| Bookkeeping   | 2,901.97                    |
| Legal Fees  | 62,710.45                   |
| Maintenance Services  | 35,913.88                   |
| Property management   | <u>                    </u> |
|   | 116,063.64                  |
| Total Professional Fees   |                             |

|   | Jan - Dec 19 |
|---|--------------|
| Repairs&Maintenance-Operations  |              |
| Asphalt Preparation   | 29.24        |
| Bridge maintenance  | 3,705.81     |
| Cleaning supplies   | 276.77       |
| Club House Supplies   | 103.75       |
| Electrical - Common Area  | 5,029.73     |
| HOA-Responsible Owner Repairs   |              |
| Mold Remediation (HOA is responsible for roofing; mold remediation for dam... | 1,626.56     |
| HOA-Responsible Owner Repairs - Other   | 237.32       |
| Total HOA-Responsible Owner Repairs   | 1,863.88     |
| Laundry Equip. Maintenance  | 2,777.48     |
| Locksmith   | 1,216.07     |
| Maintenance - Common Area   | 56.13        |
| Maintenance supplies  | 1,206.22     |
| Painting - Common Area  | 256.42       |
| Plumbing Services & Supplies  | 464.44       |
| Pond  | 60.67        |
| Propane   | 20.57        |
| Roofing - repairs   | 1,687.16     |
| Security Gate/System Maint.   | 4,682.95     |
| Small Items, Operational  | 565.10       |
| Stucco  | 177.99       |
| Swamp coolers   | 18,147.53    |
| Towing  | 108.44       |
| Repairs&Maintenance-Operations - Other  | 109.40       |
| Total Repairs&Maintenance-Operations  | 42,545.75    |
| Security (security items for association; i.e. parking stickers)              | 853.57       |
| Security Service  | 10,149.75    |
| Snow Removal  | 139.43       |
| Staff Gifts - Operational   | 200.00       |
| State Sales Tax   | 7,914.08     |
| Telephone   |              |
| Security Gate Lines   | 1,985.09     |
| Telephone & internet - Office   | 2,783.13     |
| Total Telephone   | 4,768.22     |
| Travel (Work Related Travel)  | 127.56       |
| Utilities Expense   |              |
| Electricity   | 9,551.31     |
| Propane   | 4,684.95     |
| Refuse & recycling  | 13,875.32    |
| Water & Sewer   | 6,162.42     |
| Utilities Expense - Other   | 86.69        |
| Total Utilities Expense   | 34,360.69    |

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Jan - Dec 19

Void (Voided checks)

329,488.10

Total Expense

17,082.22

Net Ordinary Income

17,082.22

Net Income